MOTOROLA SOLUTIONS

QUOTE-2300670
City of Santa Clara Radio Replacement

Billing Address:
SANTA CLARA, CITY OF
601 EL CAMINO REAL
SANTA CLARA, CA 95050
US

Shipping Address:
Saskia Lagergren
601 EL CAMINO REAL
SANTA CLARA, CA 95050
US

Quote Date:03/20/2024
Expiration Date:06/28/2024

Quote Created By:
Chris Chamberlain
Senior Account Manager
chris.chamberlain1@motorolasolutions.com
916 500 8537

End Customer:
SANTA CLARA, CITY OF
Saskia Lagergren
slagergren@santaclaraca.gov
408-615-4810

Contract: 36144 - SVRCS
Payment Terms:30 NET

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
	APX™ NEXT	APX NEXT SINGLE BAND					
1	H45TGT9PW8AN	APX NEXT SINGLE BAND MODEL 4.5 PORTABLE*	229		$6,641.00	$4,847.93	$1,110,175.97
1a	QA00569AP	ADD: 7/800MHZ BAND	229		$0.00	$0.00	$0.00
1b	H499KC	ENH: SUBMERSIBLE (DELTA T)	229		$165.00	$120.45	$27,583.05
1c	H38DA	ADD: SMARTZONE OPERATION	229		$1,320.00	$963.60	$220,664.40
1d	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	229		$567.00	$413.91	$94,785.39
1e	Q361CD	ADD: P25 9600 BAUD TRUNKING	229		$330.00	$240.90	$55,166.10
1f	QA00580BA	ADD: TDMA OPERATION	229		$495.00	$361.35	$82,749.15
1g	QA09001AM	ADD: WIFI CAPABILITY	229		$330.00	$240.90	$55,166.10

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
1h	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	229		$814.00	$594.22	$136,076.38
1i	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	229		$879.00	$641.67	$146,942.43
1j	QA09113AA	ADD: BASELINE RELEASE SW	229		$0.00	$0.00	$0.00
1k	Q173CA	ADD: SMARTZONE OMNILINK	229		$0.00	$0.00	$0.00
1l	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	229		$0.00	$0.00	$0.00
1m	QA00380AA	ALT: HARD LEATHER CARRY CASE STANDARD BATTERY 2.5 INCH BELT LOOP	229		$75.00	$54.75	$12,537.75
1n	QA08853AA	ADD: CPS ENABLEMENT*	229		$0.00	$0.00	$0.00
2	LSV01S03446A	APX NEXT DMS ESSENTIAL	229	7 YEARS	$484.60	$484.60	$110,973.40
3	NNTN9216A	BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T	229		$248.05	$186.04	$42,603.16
4	PMMN4135B	XVP850 REMOTE SPEAKER MICROPHONE WITH CHANNEL KNOB	229		$507.60	$380.70	$87,180.30
5	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	229		$169.56	$127.17	$29,121.93
6	LSV01S03197A	ASTRO RM TECH SUP & LICENSE	229	5 YEARS	$160.20	$160.20	$36,685.80
7	LSV01S03198A	ASTRO RM HOSTING	229	5 YEARS	$0.00	$0.00	$0.00
8	PSV01S03366A	RADIO MANAGEMENT HOSTED SUPPORT*	1		$0.00	$0.00	$0.00
	APX™ 8500						
9	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	12		$5,893.68	$4,302.39	$51,628.68
9a	GA00250AB	ADD: MOTORCYCLE WIFI/ GNSS	12		$110.00	$80.30	$963.60

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
9b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	12		$0.00	$0.00	$0.00
9c	G996AS	ENH: OVER THE AIR PROVISIONING	12		$110.00	$80.30	$963.60
9d	GA00580AA	ADD: TDMA OPERATION	12		$495.00	$361.35	$4,336.20
9e	G51AT	ENH:SMARTZONE	12		$1,650.00	$1,204.50	$14,454.00
9f	GA05509AA	DEL: DELETE UHF BAND	12		-$800.00	-$584.00	-$7,008.00
9g	GA09001AA	ADD: WI-FI CAPABILITY	12		$330.00	$240.90	$2,890.80
9h	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	12		$814.00	$594.22	$7,130.64
9i	B18CS	ADD: AUXILIARY SPKR SPEC MCYCL APX	12		$66.00	$48.18	$578.16
9j	GA00513AB	ADD: ANT MTCL 1/4 WAVE WHIP 162-174	12		$55.00	$40.15	$481.80
9k	G843AH	ADD: AES ENCRYPTION AND ADP	12		$523.00	$381.79	$4,581.48
9l	G138AC	ADD: APX7500 MOTORCYCLE CH SFWR O5	12		$0.00	$0.00	$0.00
9m	W620AE	ADD:NO MTRCYCLE ENCL NEEDED APX	12		$0.00	$0.00	$0.00
9n	G444AH	ADD: APX CONTROL HEAD SOFTWARE	12		$0.00	$0.00	$0.00
9o	G67EJ	ADD: E5 REMOTE MOUNT MOTORCYCLE	12		$440.00	$321.20	$3,854.40
9p	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	12		$0.00	$0.00	$0.00
9q	G806BL	ENH: ASTRO DIGITAL CAI OP APX	12		$567.00	$413.91	$4,966.92
9r	W22BB	ADD: STD PALM MICROPHONE APEX	12		$79.00	$57.67	$692.04
9s	GA01670AA	ADD: APX E5 CONTROL HEAD	12		$717.00	$523.41	$6,280.92
9t	G174AG	ADD: ANT 3DB LOWPRO MCYC 762-870	12		$47.00	$34.31	$411.72

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
9u	G361AH	ENH: P25 TRUNKING SOFTWARE APX	12		$330.00	$240.90	$2,890.80
9v	QA09113AB	ADD: BASELINE RELEASE SW	12		$0.00	$0.00	$0.00
9w	GA01630AA	ADD: SMARTCONNECT	12		$0.00	$0.00	$0.00
9x	GA09008AA	ADD: GROUP SERVICES	12		$165.00	$120.45	$1,445.40
9y	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	12		$604.80	$604.80	$7,257.60
10	EQ000103A02	MULTIPLEXER,_ALL BAND, APX8500, VEHICLE	12		$214.92	$171.91	$2,062.92
11	CB000091A02	CABLE, COAXIAL,CABLE, COAXIAL,QMA PLUG TO QMA PLUG CONNECTOR	12		$44.16	$35.32	$423.84
	APX™ 8500						
12	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	94		$5,893.68	$4,302.39	$404,424.66
12a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	94		$0.00	$0.00	$0.00
12b	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	94		$110.00	$80.30	$7,548.20
12c	G996AS	ENH: OVER THE AIR PROVISIONING	94		$110.00	$80.30	$7,548.20
12d	GA00580AA	ADD: TDMA OPERATION	94		$495.00	$361.35	$33,966.90
12e	G51AT	ENH:SMARTZONE	94		$1,650.00	$1,204.50	$113,223.00
12f	GA09001AA	ADD: WI-FI CAPABILITY	94		$330.00	$240.90	$22,644.60
12g	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	94		$814.00	$594.22	$55,856.68
12h	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	94		$66.00	$48.18	$4,528.92
12i	G843AH	ADD: AES ENCRYPTION AND ADP	94		$523.00	$381.79	$35,888.26
12j	G444AH	ADD: APX CONTROL HEAD SOFTWARE	94		$0.00	$0.00	$0.00

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
12k	G67EH	ADD: REMOTE MOUNT E5 MP	94		$327.00	$238.71	$22,438.74
12l	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	94		$0.00	$0.00	$0.00
12m	G806BL	ENH: ASTRO DIGITAL CAI OP APX	94		$567.00	$413.91	$38,907.54
12n	GA01670AA	ADD: APX E5 CONTROL HEAD	94		$717.00	$523.41	$49,200.54
12o	W22BA	ADD: STD PALM MICROPHONE APX	94		$79.00	$57.67	$5,420.98
12p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	94		$330.00	$240.90	$22,644.60
12q	QA09113AB	ADD: BASELINE RELEASE SW	94		$0.00	$0.00	$0.00
12r	GA01630AA	ADD: SMARTCONNECT	94		$0.00	$0.00	$0.00
12s	GA09008AA	ADD: GROUP SERVICES	94		$165.00	$120.45	$11,322.30
12t	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	94		$105.00	$76.65	$7,205.10
12u	GA05508AA	DEL: DELETE VHF BAND	94		-$800.00	-$584.00	-$54,896.00
12v	GA05509AA	DEL: DELETE UHF BAND	94		-$800.00	-$584.00	-$54,896.00
12w	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	94		$604.80	$604.80	$56,851.20
13	HAF4016A	UNITY GAIN ANTENNA QUARTERWAVE 762-870MHZ - ROOF MOUNT	94		$24.84	$19.87	$1,728.69
	APX™ 8500						
14	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	19		$5,893.68	$4,302.39	$81,745.41
14a	G90AC	ADD: NO MICROPHONE NEEDED APX	19		$0.00	$0.00	$0.00
14b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	19		$0.00	$0.00	$0.00

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
14c	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	19		$110.00	$80.30	$1,525.70
14d	G996AS	ENH: OVER THE AIR PROVISIONING	19		$110.00	$80.30	$1,525.70
14e	G72AD	ADD: APX O3 HANDHELD CH	19		$1,041.00	$759.93	$14,438.67
14f	G67DE	ADD: REMOTE MOUNT 03 MP	19		$327.00	$238.71	$4,535.49
14g	GA00580AA	ADD: TDMA OPERATION	19		$495.00	$361.35	$6,865.65
14h	G51AT	ENH:SMARTZONE	19		$1,650.00	$1,204.50	$22,885.50
14i	GA05509AA	DEL: DELETE UHF BAND	19		-$800.00	-$584.00	-$11,096.00
14j	GA09001AA	ADD: WI-FI CAPABILITY	19		$330.00	$240.90	$4,577.10
14k	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	19		$814.00	$594.22	$11,290.18
14l	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	19		$66.00	$48.18	$915.42
14m	G843AH	ADD: AES ENCRYPTION AND ADP	19		$523.00	$381.79	$7,254.01
14n	G89AC	ADD: NO RF ANTENNA NEEDED	19		$0.00	$0.00	$0.00
14o	G444AH	ADD: APX CONTROL HEAD SOFTWARE	19		$0.00	$0.00	$0.00
14p	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	19		$0.00	$0.00	$0.00
14q	G806BL	ENH: ASTRO DIGITAL CAI OP APX	19		$567.00	$413.91	$7,864.29
14r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	19		$330.00	$240.90	$4,577.10
14s	QA09113AB	ADD: BASELINE RELEASE SW	19		$0.00	$0.00	$0.00
14t	GA01630AA	ADD: SMARTCONNECT	19		$0.00	$0.00	$0.00
14u	GA09008AA	ADD: GROUP SERVICES	19		$165.00	$120.45	$2,288.55
14v	GA05508AA	DEL: DELETE VHF BAND	19		-$800.00	-$584.00	-$11,096.00

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
14w	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	19		$604.80	$604.80	$11,491.20
15	HAF4013A	7/8/900 MHZ WIDEBAND LOW PROFILE, 3DB GAIN THROUGH HOLE NMO MOUNT	19		$46.44	$37.15	$705.85
16	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	38		$103.50	$82.79	$3,146.02
	APX™ 8500						
17	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	3		$5,893.68	$4,302.39	$12,907.17
17a	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	3		$0.00	$0.00	$0.00
17b	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	3		$110.00	$80.30	$240.90
17c	G996AS	ENH: OVER THE AIR PROVISIONING	3		$110.00	$80.30	$240.90
17d	GA00580AA	ADD: TDMA OPERATION	3		$495.00	$361.35	$1,084.05
17e	G51AT	ENH:SMARTZONE	3		$1,650.00	$1,204.50	$3,613.50
17f	GA09001AA	ADD: WI-FI CAPABILITY	3		$330.00	$240.90	$722.70
17g	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	3		$814.00	$594.22	$1,782.66
17h	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	3		$66.00	$48.18	$144.54
17i	G843AH	ADD: AES ENCRYPTION AND ADP	3		$523.00	$381.79	$1,145.37
17j	G89AC	ADD: NO RF ANTENNA NEEDED	3		$0.00	$0.00	$0.00
17k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	3		$0.00	$0.00	$0.00
17l	G67EH	ADD: REMOTE MOUNT E5 MP	3		$327.00	$238.71	$716.13
17m	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	3		$0.00	$0.00	$0.00

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
17n	G806BL	ENH: ASTRO DIGITAL CAI OP APX	3		$567.00	$413.91	$1,241.73
17o	GA01670AA	ADD: APX E5 CONTROL HEAD	3		$717.00	$523.41	$1,570.23
17p	W22BA	ADD: STD PALM MICROPHONE APX	3		$79.00	$57.67	$173.01
17q	QA09113AB	ADD: BASELINE RELEASE SW	3		$0.00	$0.00	$0.00
17r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	3		$330.00	$240.90	$722.70
17s	GA01630AA	ADD: SMARTCONNECT	3		$0.00	$0.00	$0.00
17t	GA09008AA	ADD: GROUP SERVICES	3		$165.00	$120.45	$361.35
17u	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	3		$604.80	$604.80	$1,814.40
18	EQ000103A02	MULTIPLEXER,_ALL BAND, APX8500, VEHICLE	3		$214.92	$171.91	$515.73
19	HAE6016A	ANT LOW PROFILE 450-512 MHZ	3		$129.60	$103.67	$311.01
20	HAF4016A	UNITY GAIN ANTENNA QUARTERWAVE 762-870MHZ - ROOF MOUNT	3		$24.84	$19.87	$59.61
21	CB000091A02	CABLE, COAXIAL,CABLE, COAXIAL,QMA PLUG TO QMA PLUG CONNECTOR	3		$44.16	$35.32	$105.96
22	HAD4021A	VHF ANT WIDEBAND 136-174 MHZ	3		$64.80	$51.83	$155.49
23	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	9		$103.50	$82.79	$745.11
	APX™ Consolette						
24	L37TSS9PW1AN	ALL BAND CONSOLETTE	4		$9,933.04	$7,251.12	$29,004.48
24a	GA09001AC	ADD: WI-FI CAPABILITY CONSOLETTE	4		$385.00	$281.05	$1,124.20
24b	CA01942AA	ADD: DC CORD	4		$61.00	$44.53	$178.12

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
24c	G90AC	ADD: NO MICROPHONE NEEDED APX	4		$0.00	$0.00	$0.00
24d	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	4		$0.00	$0.00	$0.00
24e	G996AS	ENH: OVER THE AIR PROVISIONING	4		$110.00	$80.30	$321.20
24f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	4		$105.00	$76.65	$306.60
24g	GA00580AA	ADD: TDMA OPERATION	4		$495.00	$361.35	$1,445.40
24h	CA01598AB	ADD: AC LINE CORD US	4		$0.00	$0.00	$0.00
24i	G51AT	ENH:SMARTZONE	4		$1,650.00	$1,204.50	$4,818.00
24j	L999AG	ADD: FULL FP W/E5/ KEYPAD/CLOCK/VU	4		$868.00	$633.64	$2,534.56
24k	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	4		$814.00	$594.22	$2,376.88
24l	G843AH	ADD: AES ENCRYPTION AND ADP	4		$523.00	$381.79	$1,527.16
24m	G806BL	ENH: ASTRO DIGITAL CAI OP APX	4		$567.00	$413.91	$1,655.64
24n	QA09113AB	ADD: BASELINE RELEASE SW	4		$0.00	$0.00	$0.00
24o	GA01630AA	ADD: SMARTCONNECT	4		$0.00	$0.00	$0.00
24p	G361AH	ENH: P25 TRUNKING SOFTWARE APX	4		$330.00	$240.90	$963.60
24q	GA09008AA	ADD: GROUP SERVICES	4		$165.00	$120.45	$481.80
24r	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	4		$604.80	$604.80	$2,419.20
25	HKN6233C	APX CONSOLETTE RACK MOUNT KIT	4		$200.00	$146.00	$584.00
	APX™ NEXT	APX NEXT XE MULTI					
26	H55TGT9PW8AN	APX NEXT; ALL-BAND MODEL 4.5 PORTABLE*	91		$8,241.00	$6,015.93	$547,449.63
26a	QA01427AK	ALT: APX NEXT XE HOUSING GREEN	91		$28.00	$20.44	$1,860.04

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
26b	QA02006AE	ADD: APX NEXT XE M4.5 RUGGED RADIO	91		$770.00	$562.10	$51,151.10
26c	H499KC	ENH: SUBMERSIBLE (DELTA T)	91		$165.00	$120.45	$10,960.95
26d	H38DA	ADD: SMARTZONE OPERATION	91		$1,320.00	$963.60	$87,687.60
26e	Q806CH	ADD: ASTRO DIGITAL CAI OPERATION	91		$567.00	$413.91	$37,665.81
26f	QA00580BA	ADD: TDMA OPERATION	91		$495.00	$361.35	$32,882.85
26g	QA09001AM	ADD: WIFI CAPABILITY	91		$330.00	$240.90	$21,921.90
26h	Q498BN	ENH: ASTRO 25 OTAR W/ MULTIKEY	91		$814.00	$594.22	$54,074.02
26i	Q15AU	ADD: AES/DES-XL/DES-OFB ENCRYPTION AND ADP	91		$879.00	$641.67	$58,391.97
26j	QA09113AA	ADD: BASELINE RELEASE SW	91		$0.00	$0.00	$0.00
26k	Q361CD	ADD: P25 9600 BAUD TRUNKING	91		$330.00	$240.90	$21,921.90
26l	Q173CA	ADD: SMARTZONE OMNILINK	91		$0.00	$0.00	$0.00
26m	QA09017AA	ADD: LTE WITH ACTIVE SERVICE AT&T US*	91		$0.00	$0.00	$0.00
26n	QA08853AA	ADD: CPS ENABLEMENT*	91		$0.00	$0.00	$0.00
27	NNTN9217A	BATTERY PACK,BATTERY PACK,IMPRES GEN2, LIION,IP68, 4400T, UL2054 DIV 2	91		$284.35	$213.26	$19,406.66
28	LSV01S03446A	APX NEXT DMS ESSENTIAL	91	7 YEARS	$484.60	$484.60	$44,098.60
29	PMMN4137A	XVE500 REMOTE SPEAKER MICROPHONE, HIGH IMPACT GREEN, NO CHANNEL KNOB	91		$642.60	$481.95	$43,857.45
30	NNTN9199A	IMPRES 2 SUC, 3.0A, 120VAC, TYPE A PLUG, NA	91		$169.56	$127.17	$11,572.47

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
31	SSV01S01406A	SMARTCONNECT	6	5 YEARS	$720.00	$720.00	$4,320.00
32	LSV01S03197A	ASTRO RM TECH SUP & LICENSE	91	5 YEARS	$160.20	$160.20	$14,578.20
33	LSV01S03198A	ASTRO RM HOSTING	91	5 YEARS	$0.00	$0.00	$0.00
34	PSV01S03366A	RADIO MANAGEMENT HOSTED SUPPORT*	1		$0.00	$0.00	$0.00
35	CB000091A09	CABLE, COAXIAL,QMA PLUG TO MINI-UHF JACK CONNETOR (BECU QMA)	24		$103.50	$82.79	$1,986.96
	APX™ 6000 Series	APX6000 XE					
36	H98UCF9PW6BN	APX6000 700/800 MODEL 2.5 PORTABLE	20		$3,595.00	$2,624.35	$52,487.00
36a	G996AU	ADD: PROGRAMMING OVER P25 (OTAP)	20		$110.00	$80.30	$1,606.00
36b	Q361AR	ADD: P25 9600 BAUD TRUNKING	20		$330.00	$240.90	$4,818.00
36c	QA02006AA	ENH: APX6000XE RUGGED RADIO	20		$880.00	$642.40	$12,848.00
36d	QA00580AC	ADD: TDMA OPERATION	20		$495.00	$361.35	$7,227.00
36e	QA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	20		$0.00	$0.00	$0.00
36f	QA09001AB	ADD: WIFI CAPABILITY	20		$330.00	$240.90	$4,818.00
36g	Q498AY	ENH: ASTRO 25 OTAR W/ MULTIKEY	20		$814.00	$594.22	$11,884.40
36h	H38BT	ADD: SMARTZONE OPERATION	20		$1,320.00	$963.60	$19,272.00
36i	QA07682AA	ADD: SMARTCONNECT	20		$0.00	$0.00	$0.00
36j	QA09113AB	ADD: BASELINE RELEASE SW	20		$0.00	$0.00	$0.00
36k	Q806BM	ADD: ASTRO DIGITAL CAI OPERATION	20		$567.00	$413.91	$8,278.20
36l	Q629AK	ENH: AES ENCRYPTION AND ADP	20		$523.00	$381.79	$7,635.80
36m	HA00690AA	ADD: 7Y ESSENTIAL SERVICE HTP	20		$386.00	$386.00	$7,720.00

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
37	PMNN4547A	BATT IMPRES 2 LIION TIA4950 R IP68 3100T	20		$213.15	$159.86	$3,197.20
38	NNTN8860B	CHARGER, SINGLE-UNIT, IMPRES 2, 3A, 115VAC, US/NA	20		$186.50	$139.88	$2,797.60
	APX™ 8500						
39	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	30		$5,893.68	$4,302.39	$129,071.70
39a	GA09008AA	ADD: GROUP SERVICES	30		$165.00	$120.45	$3,613.50
39b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	30		$0.00	$0.00	$0.00
39c	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	30		$110.00	$80.30	$2,409.00
39d	G996AS	ENH: OVER THE AIR PROVISIONING	30		$110.00	$80.30	$2,409.00
39e	GA00580AA	ADD: TDMA OPERATION	30		$495.00	$361.35	$10,840.50
39f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	30		$105.00	$76.65	$2,299.50
39g	G51AT	ENH:SMARTZONE	30		$1,650.00	$1,204.50	$36,135.00
39h	GA00092AU	ADD: APXM DUAL E5 CH	30		$627.00	$457.71	$13,731.30
39i	GA09001AA	ADD: WI-FI CAPABILITY	30		$330.00	$240.90	$7,227.00
39j	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	30		$814.00	$594.22	$17,826.60
39k	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	60		$66.00	$48.18	$2,890.80
39l	G843AH	ADD: AES ENCRYPTION AND ADP	30		$523.00	$381.79	$11,453.70
39m	G610AC	ADD: REMOTE MOUNT CABLE 30 FT APX	60		$28.00	$20.44	$1,226.40
39n	G444AH	ADD: APX CONTROL HEAD SOFTWARE	30		$0.00	$0.00	$0.00
39o	G67EH	ADD: REMOTE MOUNT E5 MP	30		$327.00	$238.71	$7,161.30

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
39p	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	30		$0.00	$0.00	$0.00
39q	G806BL	ENH: ASTRO DIGITAL CAI OP APX	30		$567.00	$413.91	$12,417.30
39r	GA01670AA	ADD: APX E5 CONTROL HEAD	30		$717.00	$523.41	$15,702.30
39s	W22BA	ADD: STD PALM MICROPHONE APX	60		$79.00	$57.67	$3,460.20
39t	QA09113AB	ADD: BASELINE RELEASE SW	30		$0.00	$0.00	$0.00
39u	GA01630AA	ADD: SMARTCONNECT	30		$0.00	$0.00	$0.00
39v	G361AH	ENH: P25 TRUNKING SOFTWARE APX	30		$330.00	$240.90	$7,227.00
39w	GA05509AA	DEL: DELETE UHF BAND	30		-$800.00	-$584.00	-$17,520.00
39x	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	30		$604.80	$604.80	$18,144.00
	APX™ 8500						
40	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	22		$5,893.68	$4,302.39	$94,652.58
40a	GA09008AA	ADD: GROUP SERVICES	22		$165.00	$120.45	$2,649.90
40b	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	22		$0.00	$0.00	$0.00
40c	GA00250AA	ADD: BLUETOOTH/WIFI/ GNSS FLEXIBLE CABLE LMR195	22		$110.00	$80.30	$1,766.60
40d	G996AS	ENH: OVER THE AIR PROVISIONING	22		$110.00	$80.30	$1,766.60
40e	GA00580AA	ADD: TDMA OPERATION	22		$495.00	$361.35	$7,949.70
40f	GA01513AB	ADD: ALL BAND MOBILE ANTENNA (7/8/V/U)	22		$105.00	$76.65	$1,686.30
40g	G51AT	ENH:SMARTZONE	22		$1,650.00	$1,204.50	$26,499.00
40h	GA05509AA	DEL: DELETE UHF BAND	22		-$800.00	-$584.00	-$12,848.00
40i	GA09001AA	ADD: WI-FI CAPABILITY	22		$330.00	$240.90	$5,299.80

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
40j	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	22		$814.00	$594.22	$13,072.84
40k	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	22		$66.00	$48.18	$1,059.96
40l	G843AH	ADD: AES ENCRYPTION AND ADP	22		$523.00	$381.79	$8,399.38
40m	G444AH	ADD: APX CONTROL HEAD SOFTWARE	22		$0.00	$0.00	$0.00
40n	G67EH	ADD: REMOTE MOUNT E5 MP	22		$327.00	$238.71	$5,251.62
40o	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	22		$0.00	$0.00	$0.00
40p	G806BL	ENH: ASTRO DIGITAL CAI OP APX	22		$567.00	$413.91	$9,106.02
40q	GA01670AA	ADD: APX E5 CONTROL HEAD	22		$717.00	$523.41	$11,515.02
40r	W22BA	ADD: STD PALM MICROPHONE APX	22		$79.00	$57.67	$1,268.74
40s	QA09113AB	ADD: BASELINE RELEASE SW	22		$0.00	$0.00	$0.00
40t	GA01630AA	ADD: SMARTCONNECT	22		$0.00	$0.00	$0.00
40u	G361AH	ENH: P25 TRUNKING SOFTWARE APX	22		$330.00	$240.90	$5,299.80
40v	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	22		$604.80	$604.80	$13,305.60
	APX™ 8500						
41	M37TSS9PW1AN	APX8500 ALL BAND MP MOBILE	11		$5,893.68	$4,302.39	$47,326.29
41a	GA09008AA	ADD: GROUP SERVICES	11		$165.00	$120.45	$1,324.95
41b	W665BF	ADD: BASE STATION OP APX	11		$77.00	$56.21	$618.31
41c	GA09007AA	ADD: OUT OF THE BOX WIFI PROVISIONING	11		$0.00	$0.00	$0.00
41d	G996AS	ENH: OVER THE AIR PROVISIONING	11		$110.00	$80.30	$883.30

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
41e	GA01579AB	ADD: BLUETOOTH/WIFI GLASSMOUNT 2.4/5GHZ	11		$77.00	$56.21	$618.31
41f	GA00580AA	ADD: TDMA OPERATION	11		$495.00	$361.35	$3,974.85
41g	G66BN	ADD: DASH MOUNT E5	11		$138.00	$100.74	$1,108.14
41h	G51AT	ENH:SMARTZONE	11		$1,650.00	$1,204.50	$13,249.50
41i	G142AD	ADD: NO SPEAKER APX	11		$0.00	$0.00	$0.00
41j	GA09001AA	ADD: WI-FI CAPABILITY	11		$330.00	$240.90	$2,649.90
41k	G843AH	ADD: AES ENCRYPTION AND ADP	11		$523.00	$381.79	$4,199.69
41l	G444AH	ADD: APX CONTROL HEAD SOFTWARE	11		$0.00	$0.00	$0.00
41m	GA01517AA	DEL: NO J600 ADAPTER CABLE NEEDED	11		$0.00	$0.00	$0.00
41n	G806BL	ENH: ASTRO DIGITAL CAI OP APX	11		$567.00	$413.91	$4,553.01
41o	GA01670AA	ADD: APX E5 CONTROL HEAD	11		$717.00	$523.41	$5,757.51
41p	W22BA	ADD: STD PALM MICROPHONE APX	11		$79.00	$57.67	$634.37
41q	QA09113AB	ADD: BASELINE RELEASE SW	11		$0.00	$0.00	$0.00
41r	G361AH	ENH: P25 TRUNKING SOFTWARE APX	11		$330.00	$240.90	$2,649.90
41s	GA05508AA	DEL: DELETE VHF BAND	11		-$800.00	-$584.00	-$6,424.00
41t	GA05509AA	DEL: DELETE UHF BAND	11		-$800.00	-$584.00	-$6,424.00
41u	G91AF	ADD: CNTRL STATION PWR SUPPLY	11		$296.00	$216.08	$2,376.88
41v	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	11		$0.00	$0.00	$0.00
41w	G298AS	ENH: ASTRO 25 OTAR W/ MULTIKEY	11		$814.00	$594.22	$6,536.42
41x	G89AC	ADD: NO RF ANTENNA NEEDED	11		$0.00	$0.00	$0.00

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
41y	HA00694AA	ADD: 7Y ESSENTIAL SERVICE HTM	11		$604.80	$604.80	$6,652.80
	Product Services						
42	LSV00Q00203A	RADIO AND SIREN INSTALLATION	1		$324,497.00	$324,497.00	$324,497.00
43	REMOVED	REMOVED	0		$0	$0	$0
	KVL 5000						
44	T8476B	KVL 5000	1		$6,900.00	$6,210.00	$6,210.00
44a	CA00182AW	ADD: AES ENCRYPTION SOFTWARE	1		$0.00	$0.00	$0.00
44b	CA03467AA	ADD: NORTH AMERICA MICRO USB CHARGER 100/240V	1		$0.00	$0.00	$0.00
44c	CA03358AA	ADD: ASTRO 25 MODE	1		$0.00	$0.00	$0.00
44d	HA00673AA	ADD: 5YR ESSENTIAL	1		$500.00	$500.00	$500.00
45	PMLN8209B	CARRY ACCESSORY-CASE,CARRY ACCESSORY-HOLSTER,APX NEXT XE LEATHER CARRY CASE	20		$81.00	$64.79	$1,295.80
46	PMLN8208A	CARRY ACCESSORY-HOLSTER,APX NEXT XE CLASSIC HOLSTER	20		$37.80	$30.24	$604.80
47	NNTN9115A	CHARGER, MULTI-UNIT, IMPRES G2, 6-DISP, US/NA/CA/LA PLUG, ACC-CHARGER	6		$1,420.20	$1,065.15	$6,390.90
	APX™ Radio Management	RADIO MANAGEMENT					
48	T7914A	RADIO MANAGEMENT	1		$0.00	$0.00	$0.00
48a	LSV01S03198A	ADD: RADIO MANAGEMENT HOSTED LICENSES	230	5 YEARS	$160.20	$160.20	$36,846.00

Line #	Item Number	Description	Qty	Term	List Price	Sale Price	Ext. Sale Price
49	PSV01S01989A	RADIO MANAGEMENT (RM) TRAINING CUST SITE (12 SEATS)*	1		$18,000.00	$18,000.00	$18,000.00

Subtotal	$5,579,226.37
Estimated Tax	$479,756.79
Grand Total	$6,058,983.16 (USD)

Pricing Summary

	List Price	Sale Price
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	$7,158,950.64	$5,372,363.53
Year 2 Subscription Fee	$40,639.14	$40,639.14
Year 3 Subscription Fee	$40,639.14	$40,639.14
Year 4 Subscription Fee	$40,639.14	$40,639.14
Year 5 Subscription Fee	$40,639.14	$40,639.14
Year 6 Subscription Fee	$22,153.14	$22,153.14
Year 7 Subscription Fee	$22,153.14	$22,153.14
Grand Total System Price	$7,365,813.48	$5,579,226.37

Notes:

- SQ-179986 included